SANCTUARY FOR FAMILIES, INC.

Consolidating Financial Statements

June 30, 2017 and 2016

With Independent Auditors' Reports



# Sanctuary for Families, Inc. June 30, 2017 and 2016

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# INDEPENDENT AUDITORS' REPORT

To the Board of Directors, Sanctuary for Families, Inc.:

We have audited the accompanying consolidating financial statements of Sanctuary for Families, Inc. which comprise the consolidating statements of financial position as of June 30, 2017 and 2016, and the related consolidating statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidating financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidating financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidating financial statements that are free from material misstatement, whether due to fraud or error.

# **Auditors' Responsibility**

Our responsibility is to express an opinion on these consolidating financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidating financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidating financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidating financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidating financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidating financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the consolidating financial statements referred to above present fairly, in all material respects, the financial position of Sanctuary for Families, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

November 28, 2017

Withum Smith + Brown, PC

	Sanctuary for Families, Inc.	Housing Development Fund Corporation	Total
Assets	1 annics, mc.	Corporation	Total
Current assets			
Cash and cash equivalents	\$ 1,329,204	\$	\$ 1,329,204
Investments	2,037,079	Ψ 	2,037,079
Accounts receivable	5,189	<u></u>	5,189
Government contracts receivable	4,735,503		4,735,503
Contributions receivable (net of allowance	1,1 22,222		1,1 22,222
for doubtful accounts of \$97,037)	1,898,780		1,898,780
Prepaid expenses and other current assets	30,980		30,980
Total current assets	10,036,735	<u></u>	10,036,735
Endowment investments	336,043		336,043
Property and equipment, net	1,073,625	368,420	1,442,045
Security deposits	119,985		119,985
Total assets	\$ 11,566,388	\$ 368,420	\$ 11,934,808
Liabilities and Net Assets			
Liabilities			
Accounts payable and accrued expenses	\$ 1,192,583	\$	\$ 1,192,583
Refundable advances	123,145		123,145
Total liabilities	1,315,728		1,315,728
Net assets			
Unrestricted Available for operations	7,379,339	368,420	7,747,759
Board designated	46,930	300,420	46,930
Doard designated		260 420	
Temporarily restricted	7,426,269 2,489,916	368,420 	7,794,689 2,489,916
Permanently restricted	2,469,916 334,475	 	334,475
Total net assets		260 420	
i otal net assets	10,250,660	368,420	10,619,080
Total liabilities and net assets	\$ 11,566,388	\$ 368,420	\$ 11,934,808

Assets	Housing Sanctuary Development for Fund Families, Inc. Corporation		Development Fund		Total
Current assets Cash and cash equivalents Investments Accounts receivable Government contracts receivable Contributions receivable (net of allowance for doubtful accounts of \$99,195) Prepaid expenses and other current assets Total current assets	429 6,675 2,059	7,182 \$ 9,858 3,919 5,875 9,240 2,910 3,984	    		647,182 429,858 3,919 6,675,875 2,059,240 2,910 9,818,984
Endowment investments Contribution receivable, net of current portion Property and equipment, net Security deposits  Total assets	67 1,247	4,606 7,556 7,790 3,158 2,094 \$	 552,630  552,630	<u> </u>	334,606 67,556 1,800,420 103,158 2,124,724
Liabilities and Net Assets					
Liabilities Accounts payable and accrued expenses Refundable advances Total liabilities	147	2,225 \$ 7,477 9,702	 	\$	1,242,225 147,477 1,389,702
Net assets Unrestricted Available for operations Board designated	52	2,715 2,980 5,605	552,630  552,630		7,615,345 52,980
Temporarily restricted Permanently restricted Total net assets	2,732	5,695 2,222 4,475 2,392	552,630   552,630		7,668,325 2,732,222 334,475 0,735,022
Total liabilities and net assets	<u>\$ 11,572</u>	2,094 \$	552,630	<u>\$ 1</u>	2,124,724

# Sanctuary for Families, Inc. Consolidating Statements of Activities Year Ended June 30, 2017

			Comptusmufam	Familias Inc		Housing	
	•		Sanctuary for	Development			
		l lawa atulata d	Temporarily	Permanently	Total	Fund	Total
Develope and evenent	•	Unrestricted	Restricted	Restricted	Total	Corporation	Total
Revenues and support Government contracts		¢ 12 216 042	¢	\$	¢ 12 216 042	¢.	Ф 12 216 D42
Contributions		\$ 13,316,943	\$ 2,666,991	Φ	\$ 13,316,943	\$	\$ 13,316,943
	Ф 2.042.C40	1,893,548	2,000,991		4,560,539		4,560,539
Special events	\$ 3,213,649						
Less: Cost of direct benefit to donors	325,228						
Net revenues from special events		2,888,421			2,888,421		2,888,421
Pro bono legal services		34,461,838			34,461,838		34,461,838
Donated goods		170,789			170,789		170,789
Investment income		10,265			10,265		10,265
Other revenues		148,237			148,237		148,237
Net assets released from restrictions		2,909,297	(2,909,297)				
		55,799,338	(242,306)		55,557,032		55,557,032
Expenses							
Program services							
Sarah Burke House - transitional shelter		2,927,937			2,927,937	184,210	3,112,147
Clinical services		5,725,545			5,725,545		5,725,545
Legal services		7,873,965			7,873,965		7,873,965
Economic Empowerment Program		1,631,489			1,631,489		1,631,489
Donated legal services		34,461,838			34,461,838		34,461,838
Donated goods expense		170,789			170,789		170,789
		52,791,563			52,791,563	184,210	52,975,773
Supporting services							
Management and general		1,453,591			1,453,591		1,453,591
Fundraising		1,243,610			1,243,610		1,243,610
Ü		2,697,201			2,697,201		2,697,201
		55,488,764			55,488,764	184,210	55,672,974
Changes in net assets		310,574	(242,306)		68,268	(184,210)	(115,942)
Changes in her assets		010,014	(272,000)		00,200	(104,210)	(110,042)
Net assets - beginning of year		7,115,695	2,732,222	334,475	10,182,392	552,630	10,735,022
Net assets - end of year		\$ 7,426,269	\$ 2,489,916	\$ 334,475	\$ 10,250,660	\$ 368,420	\$ 10,619,080

# Sanctuary for Families, Inc. Consolidating Statements of Activities Year Ended June 30, 2016

			Sanctuary for	Families Inc		Housing Development	
			Sanctuary for Families, Inc. Temporarily Permanently				
		Unrestricted	Restricted	Restricted	Total	Fund Corporation	Total
Revenues and support							
Government contracts		\$ 12,814,333	\$	\$	\$ 12,814,333	\$	\$12,814,333
Contributions		1,266,369	2,486,417		3,752,786	<del></del>	3,752,786
Special events	\$ 2,922,286						
Less: Cost of direct benefit to donors	317,475						
Net revenues from special events		2,604,811			2,604,811		2,604,811
Pro bono legal services		27,252,843			27,252,843		27,252,843
Donated goods		144,390			144,390		144,390
Investment income		70,940			70,940		70,940
Other revenues		97,708			97,708		97,708
Net assets released from restrictions		3,234,312	(3,234,312)				
		47,485,706	(747,895)		46,737,811		46,737,811
Expenses							
Program services							
Sarah Burke House - transitional shelter		2,963,789			2,963,789	184,210	3,147,999
Clinical services		5,692,690			5,692,690		5,692,690
Legal services		7,300,762			7,300,762		7,300,762
Economic Empowerment Program		1,605,655			1,605,655		1,605,655
Donated legal services		27,252,843			27,252,843		27,252,843
Donated goods expense		144,390			144,390		144,390
		44,960,129			44,960,129	184,210	45,144,339
Supporting services							
Management and general		1,689,195			1,689,195		1,689,195
Fundraising		1,146,548			1,146,548		1,146,548
		2,835,743			2,835,743		2,835,743
		47,795,872			47,795,872	184,210	47,980,082
Changes in net assets		(310,166)	(747,895)		(1,058,061)	(184,210)	(1,242,271)
Net assets - beginning of year		7,425,861	3,480,117	334,475	11,240,453	736,840	11,977,293
Net assets - end of year		\$ 7,115,695	\$ 2,732,222	\$ 334,475	\$ 10,182,392	\$ 552,630	\$10,735,022

# Sanctuary for Families, Inc. Consolidating Statements of Functional Expenses Year Ended June 30, 2017

						5	Sanctuary for	Families, Inc.										
				Program Services						Si	Supporting Services		Supporting Services					
	Bur Tra	Sarah ke House ansitional Shelter	Clinical Services		Legal Services	Em	conomic powerment Program	Total		nagement and General	Fundraising Total		Housing Development Fund Corporation		Grand Total			
Salaries	\$	1,672,330	\$ 3,475,275	\$	4,687,523	\$	695,844	\$ 10,530,972	\$	888,699	\$	664,879	\$	1,553,578	\$		\$ 12,084,550	
Payroll taxes and employee																		
benefits		610,891	1,208,631		1,550,746		233,010	3,603,278		130,775		274,635		405,410			4,008,688	
Professional fees and																		
contract services		51,460	87,126		78,566		132,600	349,752		5,916		139,283		145,199			494,951	
Rent			392,295		439,380		115,218	946,893		158,598		108,569		267,167			1,214,060	
Food		14,914	15,861		10,970		4,883	46,628									46,628	
Household supplies		9,931	25,675					35,606									35,606	
Office supplies		9,519	9,798		18,531		8,357	46,205		9,408		4,977		14,385			60,590	
Telephone		5,251	53,920		44,033		7,497	110,701		16,661		8,593		25,254			135,955	
Staff transportation and activities		7,402	19,732		14,698		878	42,710		5,917		1,360		7,277			49,987	
Printing and duplication		2,024	6,916		16,850		2,347	28,137		2,527		1,847		4,374			32,511	
Library resources		10	62		24,450		18	24,540		1,707		1,834		3,541			28,081	
Equipment and maintenance		59,278	37,119		31,112		7,757	135,266		25,956		4,012		29,968			165,234	
Equipment rental		5,715	4,891		13,654		3,560	27,820		5,190		2,286		7,476			35,296	
Utilities		164,334	51,166		38,662		13,377	267,539		17,156		9,441		26,597			294,136	
Postage and shipping		3,907	10,986		31,758		895	47,546		1,475		1,874		3,349			50,895	
Facility maintenance		57,503	39,328		10,814		1,685	109,330		7,329		2,180		9,509			118,839	
Insurance		22,195	36,717		61,952		5,868	126,732		10,463		6,423		16,886			143,618	
Recruitment		5,470	8,244		16,469		949	31,132		2,138		2,667		4,805			35,937	
Client expenses		78,217	116,524		369,371		385,116	949,228									949,228	
Training and development		12,470	51,099		78,217		5,270	147,056		12,853		1,534		14,387			161,443	
Depreciation		114,556	54,678					169,234		14,055				14,055		184,210	367,499	
Grants to clients		17,318	14,986		98,436		4,782	135,522									135,522	
Grants to subrecipients					130,316			130,316									130,316	
Lobbying					1,445			1,445		125,934		12		125,946			127,391	
Bad debt					100,000			100,000									100,000	
Other expenses		3,242	4,516		6,012		1,578	15,348		10,571		7,204		17,775			33,123	
Bank charges										263				263			263	
		2,927,937	5,725,545		7,873,965		1,631,489	18,158,936		1,453,591		1,243,610		2,697,201		184,210	21,040,347	
Donated legal services					34,461,838			34,461,838									34,461,838	
Donated goods expense			85,394	_	85,395			170,789	_		_		_				170,789	
	\$	2,927,937	\$ 5,810,939	\$	42,421,198	\$	1,631,489	\$ 52,791,563	\$	1,453,591	\$	1,243,610	\$	2,697,201	\$	184,210	\$ 55,672,974	

# Sanctuary for Families, Inc. Consolidating Statements of Functional Expenses Year Ended June 30, 2016

				Sanctuary for F	amilies, Inc.					
			Program Service	es		S	upporting Service	s		
	Sarah Burke House Transitional Shelter	Clinical Services	Legal Services	Economic Empowerment Program	Total	Management and General	Fundraising	Total	Housing Development Fund Corporation	Grand Total
Salaries	\$ 1,672,958	\$ 3,418,135	\$ 4,449,573	\$ 632,415	\$ 10,173,081	\$ 946,186	\$ 675,713	\$ 1,621,899	\$	\$ 11,794,980
Payroll taxes and employee										
benefits	672,071	1,205,571	1,448,260	213,613	3,539,515	140,355	199,620	339,975		3,879,490
Professional fees and										
contract services	70,868	101,700	82,256	98,240	353,064	83,694	127,802	211,496		564,560
Rent	313	374,514	390,732	100,057	865,616	179,814	91,706	271,520		1,137,136
Food	17,345	32,022	22,309		71,676					71,676
Household supplies	9,621	10,016			19,637					19,637
Office supplies	8,942	10,091	23,042	7,398	49,473	16,118	4,394	20,512		69,985
Telephone	13,385	59,092	40,115	9,396	121,988	18,808	7,472	26,280		148,268
Staff transportation and activities	8,302	15,368	13,869	723	38,262	13,087	1,139	14,226		52,488
Printing and duplication	2,677	6,831	12,937	8,744	31,189	2,069	1,181	3,250		34,439
Library resources		700	23,925		24,625	2,266	1,843	4,109		28,734
Equipment and maintenance	67,727	39,594	23,681	5,277	136,279	24,575	4,249	28,824		165,103
Equipment rental	4,294	4,699	12,294	2,760	24,047	2,207	1,852	4,059		28,106
Utilities	182,650	47,908	38,573	10,843	279,974	16,305	9,136	25,441		305,415
Postage and shipping	5,198	13,194	32,507	644	51,543	1,336	732	2,068		53,611
Facility maintenance	54,045	54,573	11,789	2,004	122,411	8,374	2,114	10,488		132,899
Insurance	19,656	34,352	58,460	6,301	118,769	11,129	6,164	17,293		136,062
Recruitment	2,561	5,826	5,753	672	14,812	15,450	2,225	17,675		32,487
Client expenses	48,550	171,952	361,249	489,831	1,071,582	568	126	694		1,072,276
Training and development	10,159	33,608	58,995	4,783	107,545	6,765	1,167	7,932		115,477
Depreciation	72,959	29,876	-		102,835	54,485		54,485	184,210	341,530
Grants to clients	18,278	16,470	60,555	9,964	105,267					105,267
Grants to subrecipients			119,750		119,750					119,750
Lobbying	-					138,279		138,279	-	138,279
Other expenses	1,230	6,598	10,138	1,990	19,956	7,325	7,913	15,238		35,194
	2,963,789	5,692,690	7,300,762	1,605,655	17,562,896	1,689,195	1,146,548	2,835,743	184,210	20,582,849
Donated legal services			27,252,843		27,252,843					27,252,843
Donated goods expense		98,500	45,890		144,390					144,390
	\$ 2,963,789	\$ 5,791,190	\$ 34,599,495	\$ 1,605,655	\$ 44,960,129	\$ 1,689,195	\$ 1,146,548	\$ 2,835,743	\$ 184,210	\$ 47,980,082

	s	anctuary for		Housing velopment Fund	
	Far	milies, Inc.	Cc	orporation	 Total
Cash flows from operating activities					
Changes in net assets	\$	68,268	\$	(184,210)	\$ (115,942)
Adjustments to reconcile changes in net assets		,		,	, ,
to net cash provided by operating activities					
Depreciation		183,289		184,210	367,499
Unrealized loss on investments		22,427			22,427
Bad debt expense		100,000			100,000
Discount on receivables		32,444			32,444
Change in					
Accounts receivable		(1,270)			(1,270)
Government contracts receivable		1,840,372			1,840,372
Contributions receivable		195,572			195,572
Prepaid expenses and other current assets		(28,070)			(28,070)
Accounts payable and accrued expenses		(49,642)			(49,642)
Refundable advances		(24,332)			(24,332)
Net cash provided by operating activities		2,322,231			2,322,231
Cash flows from investing activities					
Capital acquisitions		(9,124)			(9,124)
Purchases of investments		(2,959,882)			(2,959,882)
Proceeds from sale of investments		1,330,234			1,330,234
Purchases of endowment investments		(1,437)			(1,437)
Net cash used by investing activities		(1,640,209)		<u></u>	 (1,640,209)
Net change in cash and cash equivalents		682,022			682,022
Cash and cash equivalents					
Beginning of year		647,182			 647,182
End of year	\$	1,329,204	\$		\$ 1,329,204

	Sanctuary for	Housing Development Fund	
	Families, Inc.	Corporation	Total
Cash flows from operating activities			
Changes in net assets	\$ (1,058,061)	\$ (184,210)	\$ (1,242,271)
Adjustments to reconcile changes in net assets	Ψ (1,000,001)	Ψ (101,210)	Ψ (1,212,211)
assets to net cash used by operating activities			
Depreciation	157,320	184,210	341,530
Unrealized gain on investments	(34,288)		(34,288)
Discount on receivables	29,741		29,741
Change in	20,		
Accounts receivable	2,400		2,400
Government contracts receivable	(703,266)		(703,266)
Contributions receivable	124,624		124,624
Prepaid expenses and other current assets	5,264		5,264
Accounts payable and accrued expenses	(84,156)		(84,156)
Refundable advances	(19,045)		(19,045)
Net cash used by operating activities	(1,579,467)		(1,579,467)
Cash flows from investing activities			
Capital acquisitions	(72,770)		(72,770)
Purchases of investments	(2,035,179)		(2,035,179)
Proceeds from sale of investments	3,348,102		3,348,102
Purchase of endowment investments	(448)		(448)
Net cash provided by investing activities	1,239,705		1,239,705
Net change in cash and cash equivalents	(339,762)		(339,762)
Cash and cash equivalents			
Beginning of year	986,944		986,944
End of year	\$ 647,182	<u>\$</u>	\$ 647,182

#### 1. NATURE OF ACTIVITY

Sanctuary for Families, Inc. ("Sanctuary") is a 501(c)(3) corporation located in New York City. Sanctuary was founded in 1983 as a small network of safe homes and has since grown to be a leading provider of integrated services for domestic violence and sex trafficking victims and their children. Operating out of nine sites, Sanctuary provides clients with a continuum of care including hotline and crisis intervention, shelter, counseling, legal advice and representation, and assistance with housing, economic and educational needs. Sanctuary also provides outreach, training, and technical assistance to a wide range of government officials and other service providers on a host of domestic violence and sex trafficking issues and advocates at local, state, and national levels for improved policies and practices for its clients. Sanctuary serves a widely varied population, paying particular attention to the most underserved populations in New York City including immigrants, undocumented individuals, the working poor, and indigent families. In fiscal year 2017, Sanctuary provided direct services to nearly 16,000 adults and children and training and outreach to more than 25,000 other individuals.

Sanctuary employs more than 200 full and part-time staff and also utilizes the services of hundreds of probono lawyers, law students, social work interns, and other volunteers. Sanctuary's programs are funded by government contracts, foundation and corporate grants, and individual contributions.

Sanctuary is governed by a 29-member Board of Directors, who also serve as the members of an affiliated not-for-profit corporation, Sanctuary For Families Housing Development Fund Corporation ("Housing Development Fund Corporation" or "Housing"). Housing owns a building in the Bronx which serves as a transitional shelter for victims of domestic violence.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Consolidation

The consolidating financial statements include Sanctuary and Housing (the "Organization"). Intercompany transactions and balances have been eliminated.

#### **Basis of Presentation**

For the years ended June 30, 2017 and 2016, the Organization had accounting transactions in the following net asset categories. The unrestricted net asset category represents net assets that are not subject to donor imposed restrictions; the temporarily restricted net asset category represents net assets that are subject to time or purpose donor imposed restrictions; and the permanently restricted net assets category which represents net assets subject to donor-imposed restrictions that will not expire by the passage of time nor be fulfilled or otherwise resolved by the actions of the Organization.

#### Revenue and Recognition

Contributions are recognized as revenue when they are received or unconditionally pledged and the Organization records these revenues as unrestricted or restricted support according to donor stipulations that limit the use of these assets due to time or purpose restrictions. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidating statements of activities as net assets released from restrictions.

Earnings on permanently and temporarily restricted net assets are recorded as unrestricted or temporarily restricted revenues and follow the restrictions set forth by the donor.

The Organization accounts for those grant and contract revenues which have been determined to be exchange transactions in the consolidating statements of activities to the extent that expenses have been incurred for the purpose specified by the grantor during the period. Program revenues received in advance of their usage are classified as liabilities in the consolidating statements of financial position. In applying this concept, the legal and contractual requirements of each individual contract are used as guidance.

Unrestricted revenues are obtained from contributions, special events, investment and miscellaneous income. These revenues are used to offset program expenses as well as the cost of property and equipment acquisitions and general and administrative expenses.

#### Cash and Cash Equivalents

For purposes of the consolidating statements of cash flows, the Organization considers all highly liquid debt instruments purchased with an initial maturity of three months or less to be cash equivalents.

#### Investments

Investments of Sanctuary are recorded at fair value as determined by quoted market prices.

#### Fair Value Accounting

Recurring Fair Value Measurements

Sanctuary has provided fair value disclosure information for relevant assets and liabilities in these consolidating financial statements. The following table summarizes assets (liabilities) which have been accounted for at fair value on a recurring basis as of June 30, 2017 and 2016, along with the basis for the determination of fair value:

	2017								
		Total	Quo Act	for Valuation ted Prices in tive Markets (Level I)					
Money Market Funds	\$	336,043	\$	336,043					
Mutual Funds - Intermediate Government	\$	2,037,079	\$	2,037,079					
		20	16						
		Total	Quo Act	for Valuation ted Prices in tive Markets (Level I)					
Money Market Funds	\$	334,606	\$	334,606					
Mutual Funds - Intermediate Government	\$	429,858	\$	429,858					

For applicable assets (liabilities), Sanctuary will value such assets (liabilities) using quoted market prices in active markets (Level 1) for identical assets (liabilities) to the extent possible. To the extent that such markets are not available, Sanctuary will next attempt to value such assets (liabilities) using observable measurement criteria (Level 2), including quoted market prices of similar assets (liabilities) in active and inactive markets and other corroborated factors. In the event that quoted market prices in active markets and other observable measurement criteria are not available, Sanctuary will develop measurement criteria based on the best information available (Level 3).

### **Property, Equipment and Depreciation**

Property and equipment is recorded at cost. Depreciation is provided over the estimated useful lives of the assets of three to thirty years utilizing the straight-line method. Leasehold improvements are amortized over the term of the lease. At the time of retirement or other disposition of assets, the cost and accumulated depreciation are removed from the accounts and any gains or losses are reflected in the consolidating statements of activities.

Contributed property and equipment is recorded at fair value on the date of donation. When donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

#### **Income Taxes**

The Organization is tax exempt under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for Federal or state income taxes has been recorded in the consolidating financial statements. The Organization follows the accounting pronouncement dealing with uncertain tax positions. The Organization had no unrecognized tax benefits at June 30, 2017 and 2016. In addition, the Organization has no income tax related penalties or interest for the periods reported in these consolidating financial statements.

### **Functional Allocation of Expenses**

The costs of providing program and supporting services have been summarized on a functional basis. Accordingly, certain expenses have been allocated to program services based on the percentage of each program's salaries to total salaries, or other reasonable basis consistent with the benefit derived by each program.

#### **Estimates**

The preparation of consolidating financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Fair Value of Financial Instruments

The carrying amounts of financial instruments including cash, accounts and contributions receivable and accounts payable approximate their fair values because of the relatively short maturity of these instruments.

#### Valuation of Long-Lived Assets

Sanctuary reviews long-lived assets, including property and equipment, for impairment whenever events or changes in business circumstances indicate that the carrying amount of the assets may not be fully recoverable. No impairment was recognized or assessed during the years ended June 30, 2017 and 2016.

#### **Recent Accounting Pronouncements**

In August 2016 the FASB issued ASU 2016-14 – Not-for-profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-profit Entities*. ASU 2016-14, which is effective for fiscal years beginning after December 15, 2017 with early adoption permitted will require a change to two areas of not-for-profit accounting and significant new financial statement presentation and disclosure requirements. Under ASU 2016-14 (the "ASU") underwater funds will be accounted for within net assets with donor restrictions and not within net assets without donor restrictions as is the current practice. In addition, the ASU eliminates the accounting policy election to release donor imposed restrictions over the useful life of donated property and equipment when the donor does not explicitly specify the period of time the property must be used. Instead, entities will be required to relieve the donor's restrictions at the time the asset is placed in service.

In addition to the above disclosures the ASU changes the presentation and disclosure requirements of not-for-profit entities in the following areas: expense disclosures, display of net asset classes, cash flow presentation, quantitative and qualitative liquidity disclosures and presentation of investment returns. The Organization is evaluating the impact the ASU will have on its consolidating financial statements.

# 3. PROPERTY AND EQUIPMENT

Property and equipment at June 30, consists of the following:

Description	2017	2016
Building	\$ 5,065,779	\$ 5,065,779
Furniture and fixtures	499,964	499,964
Autos	33,150	33,150
Equipment	612,554	1,207,862
Leasehold improvements	 2,665,307	 2,664,557
	8,876,754	9,471,312
Less: Accumulated depreciation	 7,434,709	 7,670,892
	\$ 1,442,045	\$ 1,800,420

Depreciation expense amounted to \$367,499 and \$341,530 for the years ended June 30, 2017 and 2016, respectively.

#### 4. INVESTMENTS

During the years ended June 30, 2017 and 2016, the Organization's investments, including gains and losses on investments bought and sold, as well as held during the year, depreciated in value by \$22,427 and appreciated in value by \$34,288, respectively. Dividend and interest income related to the investment amounted to \$32,692 and \$36,652 for the years ended June 30, 2017 and 2016, respectively.

# 5. CONTRIBUTIONS RECEIVABLE

Pledges receivable at June 30, consisted of the following:

	2017	2016
Receivable in less than one year Receivable in one to five years	\$ 1,995,817 	\$ 2,158,435 100,000
Total contributions receivable	 1,995,817	 2,258,435
Less: Discounts to present value Less: Allowance for uncollectable pledges receivable	  (97,037)	 (32,444) (99,195)
Net contributions receivable	\$ 1,898,780	\$ 2,126,796

# 6. NET ASSETS

#### **Unrestricted Net Assets**

As of June 30, 2017 and 2016, unrestricted net assets include \$46,930 and \$52,980, respectively of net assets designated by the Board for future capital improvements at the Sarah Burke House facility.

#### **Temporarily Restricted Net Assets**

Components of temporarily restricted net assets at June 30, were as follows:

		2017	2016
Legal services	\$	810,614	\$ 1,149,138
Economic empowerment program		441,071	343,750
Residential and nonresidential programs		187,476	121,115
Sarah Burke House		560,755	535,719
General support - time restrictions		490,000	582,500
	<u>\$</u>	2,489,916	\$ 2,732,222

Temporarily restricted net assets from grants were released for the following purposes as of June 30:

	2017	2016
Legal services	\$ 1,406,515	\$ 1,285,118
Economic empowerment program	831,679	1,107,500
Residential and nonresidential programs	242,639	376,530
Sarah Burke House	35,964	177,464
General support - time restrictions	392,500	287,700
	\$ 2,909,297	\$ 3,234,312

#### **Permanently Restricted Net Assets**

Permanently restricted net assets represent monies contributed for the legal center and agency endowment. All income derived from these investments will be used to fund the legal services program, and other programs run by Sanctuary for Families, Inc.

#### 7. DONATED SERVICES

Donated legal services represent the value of contributed time by volunteer attorneys and interns based upon the actual hours worked at standard billing rates, which range from \$380 - \$635 per hour, and interns at \$15 per hour, performing similar duties. For the years ended June 30, 2017 and 2016, these services were valued at \$34,461,838 and \$27,252,843, respectively, in the consolidating statements of activities.

#### 8. CONCENTRATIONS

Financial instruments which potentially subject the Organization to a concentration of credit risk are interest-bearing cash accounts with a major financial institution in excess of FDIC insurance limits. This financial institution has a strong credit rating and management believes that credit risk related to these accounts is minimal.

Approximately 30 percent of total revenues and support, excluding pro bono legal services, were from the City of New York, Human Resources Administration for each of the years ended June 30, 2017 and 2016. Approximately 38 percent and 43 percent of total government contracts receivable for the years ended June 30, 2017 and 2016, respectively, were from the City of New York, Human Resources Administration.

Approximately 39 percent and 38 percent of total contributions receivable for the years ended June 30, 2017 and 2016, respectively, were from one foundation.

#### 9. PENSION PLAN

Sanctuary maintains a 403(b) defined contribution pension plan covering all employees who satisfy certain eligibility requirements. Under the terms of the plan, Sanctuary makes annual discretionary contributions based upon a percentage of eligible employee wages, 3 percent for both the years ended June 30, 2017 and 2016. Pension expense for the years ended June 30, 2017 and 2016, was approximately \$358,000 and \$274,000, respectively.

#### 10. DEFERRED COMPENSATION

A deferred compensation agreement was entered into with Senior Executives of the Organization, and funded in accordance with the requirements of Section 457(b) of the Internal Revenue Service. Under the current agreement, the Organization maintains the investment. The 457(b) expense for the years ended June 30, 2017 and 2016, amounted to \$82,998 and \$42,002, respectively. Discretionary contributions are based on a percentage of compensation of the officer in accordance with the plan document. Benefits earned under the plan are fully vested.

#### 11. LEASE COMMITMENTS

Sanctuary rents space for administrative and programmatic uses. Rental expense under these non-cancelable operating leases amounted to \$1,214,060 and \$1,137,136 for the years ended June 30, 2017 and 2016, respectively. Sanctuary is moving their offices in fiscal year 2018, and signed a new lease effective October 1, 2017. Future minimum lease payments are as follows:

Years Ending June 30, Amo	
2018	\$ 1,281,869
2019	1,674,222
2020	1,674,222
2021	1,674,222
2022	1,674,222
Thereafter	20,488,080
	\$ 28.466.837

#### 12. DONOR-DESIGNATED ENDOWMENTS

Sanctuary has two endowments funds – Operating and Legal. These funds have distinct investment and expenditure policies and Sanctuary for Families, Inc. adopted a formal resolution.

The resolution prescribes that (i) income from the funds, net of expenses, would be added to the operating revenues of Sanctuary for general support purposes, (ii) the principal would be held, invested and reinvested in perpetuity in accord with such policies and in such manner as the Board, or duly authorized Board agents, would from time to time determine, (iii) the Board could authorize loans from the funds to pay operating or project expenses for which other funds were not readily available, such loans to be repaid as promptly as practicable.

The principal is held in two separate Vanguard Admiral Treasury Money Market Accounts – one for the Operating fund, another is for the Legal fund. Transfers of income from the funds were made in accordance with the aforementioned spending policy.

Endowment net asset composition by type of fund as of June 30, 2017 is as follows:

	Permanently Restricted Total		
Operating endowment funds Legal endowment funds	•	25,475 09,000	\$ 225,475 109,000
	\$ 33	34,475	\$ 334,475

Endowment net asset composition by type of fund as of June 30, 2016 is as follows:

	Permanently Restricted Total			Total
Operating endowment funds Legal endowment funds	\$	225,475 109,000	\$	225,475 109,000
	\$	334,475	\$	334,475

Changes in endowment net assets for the years ended June 30, 2017 and 2016 are as follows:

	Permanently Restricted	
Endowment net assets, July 1, 2015 Investment income	\$ 334,475 447	
Amounts appropriated for expenditure	(447)	
Endowment net assets, June 30, 2016 Investment income	334,475 1,438	
Amounts appropriated for expenditure	(1,438)	
Endowment net assets, June 30, 2017	\$ 334,475	

### 13. COMMITMENT

During 2007, Sanctuary extended the deed restriction on a building Housing owns in the Bronx with the New York City Human Resources Administration and agreed to continue operating the property as a transitional shelter for victims of domestic violence through March 31, 2023.

#### 14. SUBSEQUENT EVENTS

Sanctuary has evaluated subsequent events occurring after the consolidating statement of financial position date through the date of November 28, 2017, which is the date the consolidating financial statements were available to be issued. Based upon this evaluation, Sanctuary has determined that no subsequent events have occurred, which require disclosure in or adjustment to the consolidating financial statements.